Did you know?

Tax refund season is the worst time of year to buy a used car.

Financing of the car is where the dealers often make the real money.

Never tell a car dealer how much you have to spend.

Used car dealers make 45% of their money from February to March.

A reputable used car dealer will let you have the car checked by your mechanic, before you buy it.

You can save over 10% (which can be thousands) if you buy a used car from an individual.

Memphis Area Legal Services, Inc.

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Sponsored by AutoZone

malsi.org
What is the A to Z of Used Car Buying Sponsored by AutoZone®?

A program that provides participants with fundamental, yet valuable, information and tools on how to select, buy, and maintain a used car.

Why do we need a program like this?

The average U.S. consumer spends $9000 per year on transportation. For many young and low income consumers, used car purchase and maintenance is their largest expenditure.

An uninformed decision on a used car can spiral (loss of employment, loss of housing) to financial ruin.

With a few basic principles, consumers can avoid bad used car decisions.

Who can benefit from this program?

- High Schools
- Church Groups (especially high school, college, and young adult)
- Job Training Programs
- Youth Organizations
- Financial Literacy Programs

Literally any group that includes people who might buy a used car.

What does it cost to participate in this program?

Because of the generosity of AutoZone®, MALS is able to present this program at no charge to you or your organization.

How big does my group need to be for MALS to make this presentation?

The larger the better, but we have never said no to a request to present this program.

What are the features of the program?

The A to Z of Used Car Buying can be customized to fit your needs, including:

→ A lesson plan designed in accordance with the TN Dept. of Education, Personal Finance Curriculum
→ A pretest and post-test to measure learning from the program
→ Four video presentations, walking participants through selection, negotiation, purchase, and maintenance of a used car
→ Handouts and checklists that participants keep for use in their next used car purchase

→ A MALS Consumer Law Unit attorney to present the program to your group and answer your used car questions

Where has the A to Z of Used Car Buying been presented?

- Public and Charter High Schools
- RISE Foundation
- MALS Consumer Advice Clinic
- Public Libraries
- Habitat for Humanity of Greater Memphis, Inc.

How do we sign up?

To discuss scheduling the program for your group, contact mjoness@mauli.org or call (901) 255-3429.

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